



**SARASOTA**  
County Schools

February 6, 2018  
**Materials Management**  
Purchasing Department  
101 Old Venice Road, Osprey, FL 34229  
Phone 941-486-2183 • Fax 941-486-2188  
[SarasotaCountySchools.net](http://SarasotaCountySchools.net)

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## MEMORANDUM

**TO: Members of the School Board  
Dr. Todd Bowden, Superintendent  
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

**FROM: Carol A. Lichon, CPPO, Director of Materials Management**

**TITLE: APPROVAL TO INCREASE PURCHASING LIMIT FOR  
MATERIALS OR SERVICES (PER ATTACHED LIST) THROUGH  
PIGGYBACK CONTRACTING FROM VENDORS UNDER  
CONTRACT WITH A FEDERAL, STATE OR MUNICIPAL  
GOVERNMENT THAT UTILIZED A COMPETITIVE PROCESS**

The attached contracts were approved for use on August 15, 2017. This is a request to increase the approved dollar amount for the use of the attached contracts.

The funds for these purchases are contained in the budgets allocated to the appropriate departments and schools.

**Requested by:**

Carol A. Lichon

**Fiscal Impact:**

See Attachment

**Recommended Motion:** That the request to increase the purchasing limit for materials or services through piggyback contracting, be approved as presented.

PURCHASE OF GOODS OR SERVICES THROUGH PIGGYBACK CONTRACTING

<u><b>NAME OF OTHER ENTITIES BIDS</b></u>	<u><b>APPROVED DOLLAR AMOUNT</b></u>	<u><b>REQUESTED INCREASE</b></u>
CHARLOTTE COUNTY SCHOOLS BID #15/16-602MP FOR CATALOG DISCOUNT (for Classroom Supplies) ( See attached for a list of vendors)	\$ 60,000.00	\$ 25,000.00
MANATEE COUNTY SCHOOLS BID #17-0029-BS FOR CLASSROOM MATERIALS, SUPPLIES, EQUIPMENT AND TEACHING AIDS - CATALOG DISCOUNT (See attached for list of vendors)	\$ 60,000.00	\$ 25,000.00
MANATEE COUNTY SCHOOLS BID #15-0007-MR FOR FERTILIZER PRODUCTS FOR GROUNDS MAINTENANCE ( See attached for list of vendors)	\$ 75,000.00	\$ 25,000.00
STATE OF FLORIDA ALTERNATE CONTRACT SOURCE #43220000-WSCA-14-ACS FOR DATA COMMUNICATIONS PRODUCTS & SERVICES ( See attached for a list of vendors)	\$ 350,000.00	\$ 100,000.00

Charlotte County Public Schools  
Bid # 15/16-602MP(R1)

ACCO Brands USA LLC  
ACE Educational Supplies  
Adorama, Inc.  
AFP Industries  
Agothos Laboratories  
Allen Sports Center  
Atlaz International LTD  
Audio Resource Group  
Authentic Promotions.com  
B&H Foto and Electronics Corp.  
Becker's School Supplies  
Blick Art Materials  
Bliss Products and Services  
Booksource-GL Group, Inc.  
Brodart Co.  
BSN Sports  
Capital Microscope Services, Inc.  
Capstone  
Capstone Classroom  
Carolina Biological Supply Company  
Classroom Products, LLC  
Coast To Coast Computer Products, Inc.  
Crestline Specialties, Inc.  
Crown Trophy of Cape Coral  
DGS Educational Products  
Dash Medical Gloves, Inc.  
Discount School Supply  
EAI Education  
Emtec, Inc.  
ETA hand2mind

Evan-Moor Educational Publishers  
Fisher Science Education  
Flinn Scientific Inc.  
Fun and Function LLC  
Game Time  
Gopher Sport (The Prophet Co.)  
Henry Schein Sports Medicine  
Inkcloners.com  
Kaplan Early Learning Company  
Lakeshore Learning Materials  
Leslie's Poolmart  
Magazine Subscription Service Agency  
Magid Glove & Supply  
Martek Supply  
Medco Supply Co  
Medicaleshop, Inc.  
Midwest Technology Products  
NASCO  
National School Products  
Neff Motivation, Inc  
New Precision Technology, LLC  
Norcostco Atlanta Costume  
O'Reilly Auto Parts  
PASCO Scientific  
Pocket Full of Therapy  
Pocket Nurse®  
Porta Phone Company  
Promaxima MFG  
Quill Corporation  
Raymond Geddes  
& Co., Inc.

Charlotte County Public Schools  
Bid # 15/16-602MP(R1)

Really Good Stuff  
Rebel Athletic  
Recycled Plastic Factory  
Richey Athletics  
Rogers Athletic Company  
Romeo Music  
S&S Worldwide  
Saddleback Educational, Inc.  
Sam Ash Music  
School Health Corporation  
School Kids  
Healthcare  
School Nurse Supply, Inc.  
School Outfitters  
School Specialty, Inc.  
Scott  
Electric  
Seat Sack  
Educational  
Products  
SF Cable, Inc.  
Shade America, Inc.  
Shar Products Company  
Site Horizons, LLC  
Southern  
Science  
Supply Spirit  
Productions  
Steve Weiss Music, Inc.  
Super Duper Inc. DBA Super Duper Publications  
Supplies Outlet  
Suzuki Music USA  
Swartz Associates, Inc.  
Sweet Pipes, Inc.  
Taylor Music  
The Master Teacher  
Tennis Outlet, Inc.  
Toledo Physical Education Supply  
Trinity3 Technology  
Triarco Arts  
Troxell Communications, Inc.  
UniformWIZARD  
United Data Technologies, Inc.  
Univar USA, Inc.

Varsity Spirit Fashions  
Vernier Software & Technology  
VWR International LLC, dba Ward's Science  
VWR International LLC, dba Sargent Welch  
Wabash Valley Manufacturing, Inc.  
Washington Music Center  
West Music Company  
William V. MacGill & Co.  
Wood Etc. Co.  
Zones, Inc.

**FLORIDA DOCUMENT NUMBER**

**MANATEE COUNTY SCHOOLS- BID ON CLASSROOM MATERIALS, SUPPLIES,  
EQUIPMENT AND TEACHING AIDS - CATALOG DISCOUNT, MCSD No. 17-0029-  
BS**

<b>COMPANY NAME</b>	<b>FLORIDA DOCUMENT NUMBER</b>	<b>CITY, STATE</b>
Acco Brands USA, LLC	M10000003591	Lake Zurich, IL
Ace Educational Supplies, Inc.	L85985	Davie, FL
AFP Industries	K98889	Miami, FL
Audio Visual Innovations, Inc.	665782	Tampa, FL
B&H Photo	Not Required	New York, NY
Bio Corporation	Not Required	Alexandria, MN
Blick Art Materials	M13000008006	Galesbourg, IL
GL Group, Inc. dba Booksource	F97000000821	St. Louis, MO
Capstone	Not Required	North Mankato, MN
Capstone Classroom	Not Required	North Mankato, MN
Carolina Biological Supply, Inc.	Not Required	Burlington, NC
Central Programs Inc. dba Gumdrop Books	Not Required	Bethany, MO
Chapters Group, LLC	L09000115435	Boca Raton, FL
Constructive Playthings	Not Required	Grandview, MO
Contrax Group dba Contrax Furnishings	M10000001179	Gainesville, FL
Earlychildhood LLC, dba Discount School Supply	M99000000587	Monterey, CA
EAI Education (Eric Armin, Inc.)	F15000004402	Oakland, NJ
ETA hand2mind	Not Required	Vernon Hills, IL
ExploreLearning, LLC	M15000007254	Dallas, TX
Fisher Scientific Company LLC	M9800000045	Hanover Park, IL
Flinn Scientific	Not Required	Batavia, IL
Florida Reading & Vision Technology, Inc.	P16000082054	Ft. Lauderdale, FL
Follett School Solutions	F14000000843	McHenry, IL
Holmquist Educational Consultants, Inc.	P98000102369	Plant City, FL
Holt Anatomical, Inc.	P00000021411	Miami, FL
Istation.com, Inc.	F07000004773	Dallas, TX
Innovative Learning Concepts, Inc.	Not Required	Colorado Springs, CO
Kaplan Early Learning Co	F0000004536	Lewisville, NC
Lakeshore Learning Materials	Not Required	Carson, CA
Learning A - Z, Inc.	M16000001331	Dallas, TX
Marshall Cavendish Corporation	Not Required	Tarrytown, NY
Mentoring Minds, L.P.	Not Required	Boston, MA
Midwest Technology Products	Not Required	Sioux City, IA
Music in Motion	Not Required	Plano, TX
Nature Watch	Not Required	Agoura Hills, CA
ONEder	Not Required	Newark, NJ
Peoples Education Mastery Education	Not Required	Saddle Brook, NJ
Positive Promotions, Inc.	Not Required	Hauppauge, NY
Pureland Supply	Not Required	Kenneth Square, PA
Pyramid School Products	249303	Tampa, FL
Quill Corporation	F98000001910	Lincolnshire, IL
Rainbow Book Company	F99000000222	Vernon Hills, IL

**FLORIDA DOCUMENT NUMBER**

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EQUIPMENT AND TEACHING AIDS - CATALOG DISCOUNT, MCSD No. 17-0029-  
BS**

<b>COMPANY NAME</b>	<b>FLORIDA DOCUMENT NUMBER</b>	<b>CITY, STATE</b>
Really Good Stuff	Not Required	Monroe, CT
S & S Worldwide	Not Required	Colchester, CT
Saddleback Educational Publishing	Not Required	Costa Mesa, CA
Scholastic, Inc.	P19418	Danbury, CT
School Health	F02000001426	Hanover Park, IL
School Nurse Supply, Inc.	Not Required	Schaumburg, IL
School Speiciatly, Inc.	F14000001260	Greenville, WI
Sweet Pipes, Inc.	Not Required	Arlington, TX
Sweetwater Music Education Technology	Not Required	Fort Wayne, IN
Troxell Commnications, Inc.	F950000005505	Phoenix, AZ
VWR International LLC dba Sargent Welch	M07000006548	Rochester, NY
VWR International LLC dba Ward's Science	M07000006548	Rochester, NY

Manatee County Schools Bid#15-0007-MR

TABULATION OF BIDS ON FERTILIZER-GROUNDS  
MAINTENANCE, MCSD No. 15-0007-MR

Vendors:

Diamond R Fertilizer Co, Inc.

FIS Outdoor

Harrell's LLC

Howard Fertilizer & Chemical Co, Inc.

SiteOne Landscape Supply



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**[Data Communications Products & Services](#)**

**[Pricing](#)**

**[Product Categories List](#)**

**Contractors**

**[Contractors - Adtran Inc.](#)**

**[Contractors - Avaya Inc.](#)**

**[Contractors - Brocade Communications, Inc.](#)**

**[Contractors - Ciena Communications](#)**

**[Contractors - Cisco Systems Inc.](#)**

**[Contractors - D-Link Systems, Inc.](#)**

**[Contractors - Dell Marketing, LP](#)**

**[Contractors - EMC Corp.](#)**

**[Contractors - Extreme Networks, Inc.](#)**

**[Contractors - F5 Networks Inc.](#)**

[Florida Department of Management Services](#) > [Business Operations](#) > [State Purchasing](#) > [Vendor Information](#) > [State Contracts and Agreements](#) > [Alternate Contract Source](#) > [Data Communications Products & Services](#) > Contractors

## Data Communications Products & Services 43220000-WSCA-14-ACS

### Contractors

Name	CBE Code	Florida Climate Friendly Preferred Products	Recycled Products	Utilizes Authorized Resellers	Coverage Area
<a href="#">Adtran Inc.</a>	A - Non-Minority	No	No	Yes	Statewide
<a href="#">Avaya Inc.</a>	A - Non-Minority	No	No	Yes	Statewide
<a href="#">Brocade Communications, Inc.</a>	A - Non-Minority	No	No	Yes	Statewide
<a href="#">Ciena Communications</a>	A - Non-Minority	No	No	Yes	Statewide
<a href="#">Cisco Systems Inc.</a>	A - Non-Minority	No	No	Yes	Statewide
<a href="#">D-Link Systems, Inc.</a>	A - Non-Minority	No	No	No	Statewide
<a href="#">Dell Marketing, LP</a>	A - Non-Minority	No	No	No	Statewide
<a href="#">EMC Corp.</a>	A - Non-Minority	No	No	Yes	Statewide
<a href="#">Extreme</a>	I - Hispanic,	No	No	Yes	Statewide



**[Contractors - Fujitsu Network Communications, Inc.](#)**

**[Contractors - HP Enterprise](#)**

**[Contractors - Juniper Networks \(US\) Inc.](#)**

**[Contractors - Mitel Business Systems, Inc.](#)**

**[Contractors - Palo Alto Networks Inc.](#)**

**[Contractors - ShoreTel, Inc.](#)**

**[Contractors by Category](#)**

**[How to Use this Contract](#)**

**[Frequently Asked Questions](#)**

**[Complete Contract - Participating Addenda](#)**

**[Complete Contract - Master Agreements](#)**

**[Amendments and Memorandums](#)**

**[Forms and Other Information](#)**

**[Return to State Contracts and Agreements](#)**

<u><a href="#">Networks, Inc.</a></u>	Certified				
<u><a href="#">F5 Networks Inc.</a></u>	A - Non-Minority	No	No	No	Statewide
<u><a href="#">Fujitsu Network Communications, Inc.</a></u>	A - Non-Minority	No	No	No	Statewide
<u><a href="#">HP Enterprise</a></u>	A - Non-Minority	No	No	Yes	Statewide
<u><a href="#">Juniper Networks (US) Inc.</a></u>	A - Non-Minority	No	No	Yes	Statewide
<u><a href="#">Mitel Business Systems, Inc.</a></u>	A - Non-Minority	No	No	Yes	Statewide
<u><a href="#">Palo Alto Networks Inc.</a></u>	A - Non-Minority	No	No	Yes	Statewide
<u><a href="#">ShoreTel, Inc.</a></u>	A - Non-Minority	No	No	Yes	Statewide